

Damien BONHOMME

38 years old, 3 children

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Gestion & Optimisation

Founder of 3conseils

2008

Consultant and Project Leader / Lean Six Sigma Expert

Speed of execution and quick understanding – Excellent teaching ability

- **Definition / Piloting** of projects based on Lean Six Sigma DMAIC methodology
 - ✓ Reduced variation in processes
 - ✓ Optimization of operational costs
 - ✓ Increased reliability in decision making
 - ✓ Diminished cycle times
 - ✓ Elimination of defects
- **Training / Accompaniment / Certification** for Lean Six Sigma DMAIC methodology
- **Outside Professional** at Universities and Lean Six Sigma DMAIC schools:
 - ✓ Lyon School of Management (EM Lyon)
 - ✓ University Lyon 1: Ecole Polytechnique Universitaire (EPU), Institute of Financial Sciences and Insurance (ISFA Lyon 1)
 - ✓ University Lyon 3: Institute of Business Administration (IAE Lyon3)

Missions



- **Banking / Insurance:** Lean Management Training
 - Accompaniment / Coaching of Continuous Improvement champions in European subsidiaries
 - Training of 12 managers for the first sessions
 - Train the trainer for deployment throughout the organization
- **Agro-food industry:** Reduction of industrial variability
 - Accompaniment / Coaching for projects on each site
 - 1st project in 'Laboratory / Test' mode to ensure measurement reliability, specifications definitions and identification of the equipment generating the most variation
 - Deployment in 'Best Practice' mode on the other sites
- **Plastics Industry:** Certification of Green Belt project leaders
 - Accompaniment of 3 project leaders
 - Training for their Green Belt certification
 - Execution of projects aiming to significantly 'reduce the defect ratio'
- **Pharmaceutical Industry:** Accompaniment in leading a Green Belt project
 - Validation process for promotional documents (Marketing – Medical – Regulatory Affairs) made more fluid
The harmonization of operating procedures and better interdepartmental communication increased the effectiveness of management
- **Materials brokerage:** Assistance in the definition of a Low-Cost commercial strategy
 - Volumes analysis
 - Identification of target clients
 - Targeting of products and orientation of sourcing
 - Definition of offering for Low-Cost services
 - Low-Cost organizational modeling
- **Free Press:** Back office reorganization reducing cycle time from 5 days to 1 day
 - Inventory of the processes involved
 - Proposal for a new organization
 - Configuring of the IT system in place
 - Development of monitoring tools: dashboards, operating procedures
 - User training

Background



ADT France – Tyco Group

(Turnover of €180M – 1,800 Employees – Lyon)

Black Belt Certified in Lean Six Sigma – 4 years

- Black Belt Projects (€600K in savings)
Optimized invoicing time, reduced subcontracting costs, Revenue enhancement (Pricing Initiative), implementation of Salesforce.com
- Green Belt Coaching (€400K in savings)
*Training, Coaching and Certification of two flights of Green Belts
Improved debt recovery process, made the decision making process for invoicing services more reliable, Reduced costs*

Controller for Business Management - 2 years

- In charge of West Operational Management (3 Business Units)
Harmonized accounting procedures in an AS400 environment, Implemented Dashboards and activity tracking, Conducted organizational audits
- Assistance in decision making for Top Management and Sales Director
Calculated and analyzed margins, profitability of price grids

Controller Reporting - 4 years

- Implemented Monthly Reporting (P&L and B/S) with US GAAP norms
Created a Reporting tool (interface Excel / Oracle) and integrated mergers / acquisitions, Developed Budgets, Reviews and Budgetary Control and carried out Actuals / Forecast analysis, Managed IT changeover projects for client bases / amortized production

Recommendation



'First BB to be recognised as a change agent and opened path for other BB to follow. Spotted opportunities to improve and seized them quickly. Projected excitement & passion in 6S. Gave excellent presentations at executive level. Gained respect as BB whilst programme still unproven. Not afraid to challenge status quo, creates momentum. First BB to show savings. (...) Exceeds Expectations.'

Gilbert THOMPSON – ADT Europe 6S Deployment Champion

Education



Masters in the Sciences of Management (MSG) – Class of 96

I.A.E. University Lyon III – Specialization in International Business

1995: Undergraduate's degree in International Business at Boston University (United States)

1993: HEC competitive examination preparation – Lycée du Parc high school – Lyon, France

Mastery of Foreign Languages

Spanish Fully operational, worked as a cooperative agent during national military service (CSNE) in Madrid

English Fully operational, extensive work experience in an English-speaking environment, Studies in the US