

Damien BONHOMME

36 years old, 1 daughter & 1 son
LYON - FRANCE
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Consultant Project Manager / Six Sigma Expert

Fast in understanding and implementing - Ability to synthesize and teaching skills

- Dealing with Transactional Issues
 - Drilling in Problem Identification
 - Defect & Delay Reduction
 - Projects in crisis Reshape
- Support in Six Sigma Methodology Deployment
 - Methodology Definition, Roll Out & Communication Planning, Training and Coaching
 - Managers and Employees Personal Growth Contribution

Background



'First BB to be recognised as a change agent and opened path for other BB to follow. Only wave one BB not to get stuck in define. Spotted opportunities to improve and seized them quickly. Projected excitement & passion in 6S. Gave excellent presentations at executive level. Gained respect as BB whilst programme still unproven. Not afraid to challenge status quo, creates momentum. First BB to show savings.(...) Exceeds Expectations.'
Gilbert THOMPSON – ADT Europe 6S Deployment Champion

Black Belt Certified Six Sigma / LEAN – 4 years

ADT France –Tyco Group (Revenue = 180M€ / 1 800 Employees / France)

- Black Belt Projects => 600K€ in savings / DPMO reduced by 80%
Invoicing cycle time reduction, sub-contractor costs reduction, additional service revenue.
- Green Belt Projects => 400K€ in savings
Trained and coached 14 Green Belt – Certification of the 1st GB ADT Europe.
- Transactional Pricing Initiative => 400K€ in additional gross margin
Set up Pilot phase, lead Roll Out across ADT France, work closely with APC Managers and Regional Sales Managers to change sales team behaviour, establish financial report to evaluate the contribution in P&L and report to top management.
- Salesforce.com Initiative
Pre-sale internet application to optimize Sales Rep activity: gap analysis, training and roll out for more than 200 hundred sales rep and sales managers.

Business Financial Analyst – 2 years

- In charge of West French Area (3 Business Units)
*Definition & Set up of Key Performance Indicators.
Financial Analysis (P&L, Job Costing, Gross margin, Profitability)*
- Cross National Actions for Executive Committee
Definition & set up of procedures, sales policy, back office
- Project Management
Accounting, IT System

Financial Analyst - 4 years

- US GAAP Reporting to Tyco Fire & Security Europe
*Creation & Set Up of Excel / Oracle / Local Data Base System Interface
Flash, Forecast, Actual, SEC & Quartely Pack, Budget & Review
Integration & Merge of new entities*

Studies



Maîtrise des Sciences de Gestion (MSG) - June 96

Master's Degree in Business - I.A.E. Université Lyon 3

Bachelor's degree in Business – Boston University, USA (June 95).

Preparatory classes for the entrance exam to the French Grandes Ecoles (Prepa HEC – 91/93)

Baccalauréat in Mathematics and Physics (June 1991)

Language

French Native

English Fluent - English spoken workplace, studies and summer jobs in USA

Spanish Fluent - Voluntary Service Overseas Worker in ADT Spain

Computing

Excel : advanced user

Access, Word et Powerpoint : good user